



Trade and Economic Integration in the Asia-Pacific Region



Yuk-shing Cheng
Yun-kwong Kwok
Hong Kong Baptist University

Historical Background

- 1950s – 60s: wide-spread import-substituting policies
 - Distortions and inefficient use of resources
 - High bureaucratic costs
 - Limiting industries to produce in efficient scales

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-2

Historical Background

- High-performance Asian economies demonstrated the benefits of active participation in trade.
 - Soon after WWII: Japan.
 - 1960s: four smaller Asian economies (four tigers): Hong Kong, Taiwan, South Korea, Singapore.
 - 1980s: Malaysia, Thailand, Indonesia.
 - 1990s: Mainland China.

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-3

Recent Developments

- Export-orientation \neq free trade
 - Except Hong Kong, many of the Asian economies were still adopting fairly substantial import restrictions.
 - In fact, supporting exporting industries also caused distortions and wasteful use of resources, just like supporting import-competing industries.

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-4

Recent Developments

- ASEAN and AFTA
 - Eliminating intra-regional tariffs of products in the Common Effective Preferential Tariff Inclusion List.
 - 2005: tariffs on ~99% of products in the Inclusion List of the ASEAN-6 (five starting members + Brunei Darussalam) \rightarrow < 5%.
 - > 60% of these products \rightarrow 0 tariffs.

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-5

Recent Developments

- The average tariff for ASEAN-6: > 12% in 1960s \rightarrow 2% in 2009
- Newer member countries: tariffs on ~81% of their Inclusion List \rightarrow 0% – 5% range
- Highly Sensitive List (i.e. rice) and the General Exception List (products out of the Inclusion List): reviewed from time to time.
- Eliminating non-tariff barriers

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-6

Recent Developments

- Financial and monetary integration
- Trans-ASEAN transportation network: inter-state highway and railway networks; Singapore to Kunming Rail-Link
- Connectivity of telecommunication services
- Intra ASEAN trade / total trade: ~10% (1960s) → >20% (2000)
- ASEAN + 3

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-7

Recent Developments

- APEC
 - ~ half of world's GDP, trade, and population
 - To reduce tariffs and other trade barriers
 - Bogor Goals: free and open trade and investment (2010 for industrialized economies; 2020 for developing economies)
 - Promotes high-quality FTAs or RTAs
 - Reducing costs of transactions (e.g., simplifying customs procedures)

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-8

Recent Developments

- APEC Business Advisory Council (ABAC): taking opinions and recommendations from the private business sector.
- Tariffs: ~17% (1989) → ~5% (2007) [developed member economies → < 5%]
- Limitation: non-binding commitments, undertaken on voluntary basis
- Effects of the WTO Doha Development Agenda (DDA)

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-9

Challenges

- Income distribution implications
 - While trade closes the income gap between poor and rich countries, it may widen the income distribution within each country.
 - Opposition from unskilled labor in developed countries and capital intensive and land intensive sectors (agriculture) in developing (including Asian) countries.

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-10

Challenges

- Other disturbances
 - Market downturns: Asian financial crisis, bursting of IT bubbles, financial tsunami
 - Terrorism: in US, Europe, South and Southeast Asia, etc.
 - Health problems: SARS, H5N1, H1N1, etc.
 - Natural disasters: earthquakes, tsunamis

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-11

Theoretical Foundation

- Identical homothetic taste

$$U_j = \left[\sum_i \int_{n_i} c_{ij}(z)^{(\theta-1)/\theta} dz \right]^{\theta/(\theta-1)}$$

$$P_j = \left[\sum_i \int_{n_i} p_{ij}(z)^{1-\theta} dz \right]^{1/(1-\theta)}$$

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-12

Theoretical Foundation

- Free trade (ignoring transportation costs and barriers such as tariffs)

$$C_j = s_j Q_w$$

- Countries specialized in differentiated goods:

$$X_{ij} = s_j Y_i$$

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-13

Theoretical Foundation

$$T_{ij} = 2Y_i Y_j / Y_w$$

- Helpman (JJIE 1987), Hummels and Levinsohn (QJE 1995), Debaere (JIE 2005)

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-14

Theoretical Foundation

- But in reality, trade costs cannot be ignored.
- Redding and Venables (2004)

$$P_{ij} = P_i t_{ij}$$

$$X_{ij} = N_i \left(\frac{P_i t_{ij}}{P_j} \right)^{1-\theta} Y_j$$

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-15

Empirical Analysis

- We use the panel data approach to estimate the determinants of exports from country i to country j.
- Our data set contains data of 112 countries for the period of 1988-2008.
 - No. of observations in each year = 12,432

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-16

Empirical Analysis

- Bilateral trade data are obtained from IMF, *Directions of Trade*.
- Gross National Income (GNI) is obtained from the World Bank, *World Economic Outlook, various issues*.
- We first examined the simplest case—the case of free trade with no transaction cost.

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-17

	OLS Without Group Dummy Variables	Least Squares with Group and Period Effects	Random Effects Model
Constant	-5.5163 ** (0.0675)	-5.0669 ** (0.2903)	-5.5019 ** (0.0814)
GNI_I	0.9203 ** (0.0106)	0.9173 ** (0.0109)	0.9183 ** (0.0105)
GNI_J	0.7189 ** (0.0106)	0.6169 ** (0.0668)	0.7174 ** (0.0130)
Adjusted R-squared	0.4895	0.5235	

Yuk-shing Cheng & Yun-kwong Kwok

Trade Econ. Integration in AP-18